**What skills do leaders have that make them efficient?(=Τι ιδιότητες έχουν οι ηγέτες που τους καθιστούν αποτελεσματικούς;)**

**SUGGESTED ANSWERS:**

**H O N E S T Y = Ε Ν Τ Ι Μ Ο Τ Η Τ Α**

**I N T E G R I T Y ( guided by ethics) = Α Κ Ε Ρ Α Ι Ο Τ Η Τ Α**

**C O N F I D E N C E ( being sure about their decisions and qualities) = Α Υ Τ Ο Π Ε Π Ο Ι Θ Η Σ Η**

**C O M M U N I C A T I O N S K I L L S= ΕΠΙΚΟΙΝΩΝΙΑΚΕΣ ΔΕΞΙΟΤΗΤΕΣ**

**C O M M I T M E N T= Δ Ε Σ Μ Ε Υ Σ Η**

**P A S S I O N = Π Α Θ Ο Σ**

**P R O V I D I N G I N S P I R A T I O N T O O T H E R S = ΕΜΠΝΕΟΥΝ**

**B O L D N E S S = Τ Ο Λ Μ Η**

**D E C I S I O N M A K I N G S K I L L S= ΙΚΑΝΟΤΗΤΕΣ ΛΗΨΗΣ ΑΠΟΦΑΣΕΩΝ**

**D E C I S I V E N E S S = Α Π Ο Φ Α Σ Ι Σ Τ Ι Κ Ο Τ Η Τ Α**

**C R E A T I V I T Y = Δ Η Μ Ι Ο Υ Ρ Γ Ι Κ Ο Τ Η Τ Α**

**I N N O V A T I O N = Κ Α Ι Ν Ο Τ Ο Μ Ι Α**

**I N S I G H T = Δ Ι Ο Ρ Α Τ Ι Κ Ο Τ Η Τ Α**

**P A T I E N C E = Υ Π Ο Μ Ο Ν Η**

**C L A R I T Y = Σ Α Φ Η Ν Ε Ι Α**

**How do effective leaders persuade people to follow them?**

**SUGGESTED ANSWERS**

**By setting the right example**

**By being honest and trustworthy (=έντιμοι και αξιόπιστοι)**

**By keeping their promises**

**By admitting their mistakes**

**By listening to others**

**By convincing others to change the way they think and behave**

**By avoiding coercion (= αποφεύγουν τον εξαναγκασμό)**

**Βy managing conflict effectively ( = διαχειρίζονται αποτελεσματικά τις συγκρούσεις)**

**Βy encouraging people (=ενθαρρύνουν)**

**By giving people responsibility and empowering them to make decisions (= αναθέτουν καθήκοντα και βοηθούν στη λήψη αποφάσεων)**

**By making sure that their actions are consistent (=συνάδουν) with their words**

**By respecting people’s wish, beliefs, perspectives (=απόψεις) etc/ respecting them for who they are**

**By giving/building trust (=οικοδομούν την εμπιστοσύνη)**